

**M. Raul CUPSA**  
 31 yo  
 3 rue Henri Poincaré  
 77500 Chelles, France  
 Tel: +33 6 87 07 68 06  
 E-mail: raulcupsa@gmail.com



## Curriculum Vitae

### EDUCATION

<b>2014 - 2015</b>	<b>M2 « Marchés Financiers »</b> - ESGF: École Supérieure de la Gestion et de la Finance
<b>2010 - 2014</b>	<b>Licence &amp; M1: « Economie et Gestion de l'entreprise »</b> - Université Paris 1: Panthéon Sorbonne

### WORK EXPERIENCE

<b>Sept. 2019 - Now</b>	<p><b>Transversal Credit Risk Analyst</b> - Natixis SA</p> <p><b>Within the Credit Surveillance - Credit Risk Monitoring team:</b></p> <ul style="list-style-type: none"> <li>- UW risk monitoring (Notional / potential loss / Settlement Risk; communication with DPM, Origination and Syndication teams), preparation of the reporting/presentation and participation in NCC for the top management.</li> <li>- Participation to the establishment of a new monitoring in terms of « potential loss » calculated for each transaction with UW risk (automatization in VBA, Access, Excel, SQL).</li> <li>- NDOD monitoring (unpaid/excess, default events, probation periods etc..), counterparties under surveillance (watchlist - performing - non-performing) and provisions (cost of risk).</li> <li>- Participation to the establishment of the identification and monitoring of forbearance measures (project follow up with MOA/MOE, requirements, tests)</li> <li>- Preparation of the quarterly Natixis Watch List &amp; Provisions Committee and NPE Committee (power point presentation, WL forms / WL decisions / provisions decisions monitoring, assistance to Front Office, DRAS and Risks, animation of the committees)</li> </ul>
<b>Mar. 2017 - Sept. 2019</b>	<p><b>P&amp;L / Market Risk / Counterparty Risk / xVA analyst</b> - Natixis SA</p> <p>Within the Market Risk department:</p> <ul style="list-style-type: none"> <li>- Production, verification, analysis, explanation and validation of xVA Desk's P&amp;L</li> <li>- Analysis and correction of the daily incremental xVA.</li> <li>- Projects follow up related to xVA calculation and monitoring in Madonna.</li> <li>- Creation / enhancements of monitoring tools in VBA (Excel/Access) and SQL.</li> <li>- P&amp;L analysis and reporting for xVA and Credit activities desks (daily / weekly / monthly / quarterly).</li> </ul>
<b>Aug. 2016 - Mar. 2017</b>	<p><b>Counterparty Risk Analyst / xVA</b> - Natixis SA</p> <p>Within the CCRA (Counterparty Credit Risk Analysis) department:</p> <ul style="list-style-type: none"> <li>- Production and analysis of daily reportings: xVA stock, incremental xVA.</li> <li>- Counterparty risk monitoring on market operations: IFT / Repos</li> <li>- Production, Analysis and explain of CVA/DVA/FVA/ COLVA daily moves, Expected Positive/Negative Exposures.</li> </ul>
<b>Feb. 2016 - Aug 2016</b>	<p><b>Syndicated Operations operator</b> - Banque Palatine</p> <ul style="list-style-type: none"> <li>- Analysis and booking of financing facilities (LBO, CAPEX, Revolving, clauses, commissions, payments, amortizations etc..)</li> <li>- Events management during the life of the contract (drawings, reimbursements, modifications etc..)</li> <li>- Assistance to Front Office</li> <li>- Accounting reconciliations</li> <li>- Communication with front/middle and back-offices from other major banks.</li> </ul>
<b>May 2015 - Nov. 2015</b>	<p><b>Internship: Global Credit Risk Monitoring</b> - Natixis SA</p> <ul style="list-style-type: none"> <li>- Monitoring and analysis of limits overdrafts and annual reviews completeness: financing / market / reporting / automatizations / presentation preparation for the overdrafts committee / communication with Risks, Middle &amp; front offices.</li> </ul>

### SKILLS

<b>Languages</b>	<b>French</b> - Fluent; <b>English</b> - Professional/Fluent; <b>Romanian</b> - Native Speaker
<b>Finance</b>	Credit Risk Monitoring (NDOD / Forbearance); xVA; Market Risk Monitoring; Underwriting Risk; AMF certification (2015).
<b>Software</b>	VBA (Excel, Access); SQL; Pack Office (Certification C2i); Power BI; Business Object,

